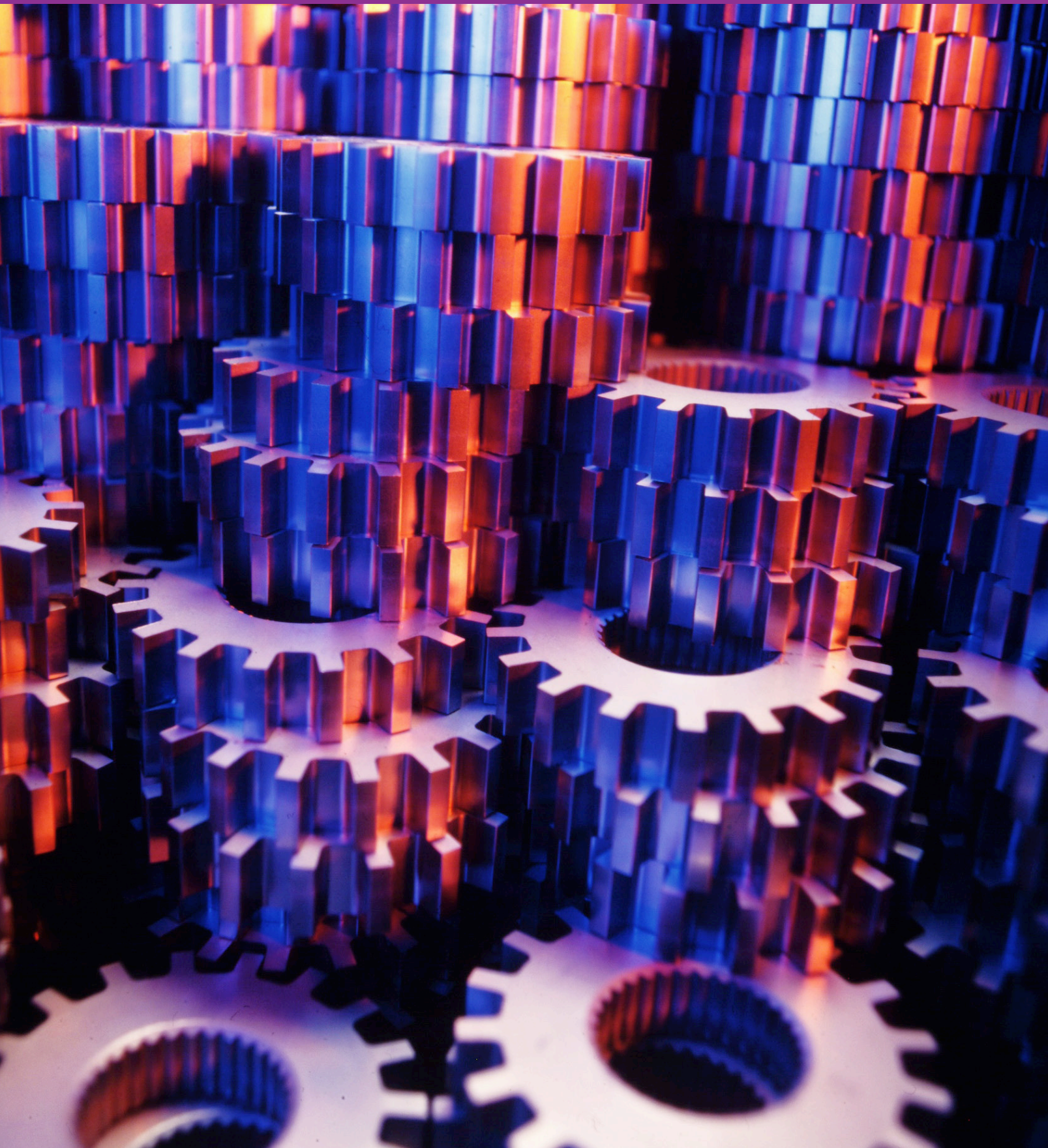
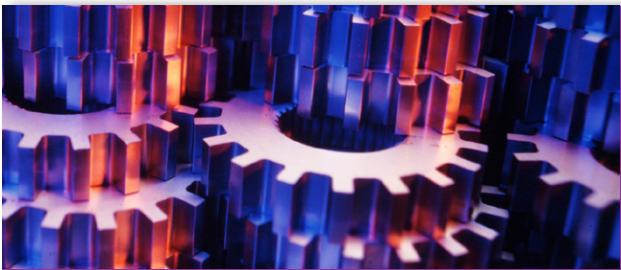




MANUFACTURING





Florida's Strengths in Manufacturing

Thanks in part to its leading business climate, workforce, and trade and transportation infrastructure, Florida ranks among the nation's top 10 states for manufacturing and is home to **more than 18,600 manufacturing companies**. The state's **321,000+ manufacturing employees** produce a wide variety of goods including aerospace products, batteries, food and beverages, communications equipment, pharmaceuticals, semiconductors, boats, and more.

Top 5 Reasons

Here's why your company should be in Florida:

1 Plug Into a Rich Network
Florida ranks among the **top ten states for manufacturing establishments**. The state's robust manufacturing sector - complete with advanced technology, a custom-trained workforce and strong support from the state's leaders - **can help your business become even more competitive**.

2 Benefit Your Bottom Line
Florida offers a cost-competitive environment, favorable overall tax structure, no personal income tax and superior quality of life, as well as targeted industry programs for qualified investments, job creation and other specialized objectives. **These benefits can directly boost your bottom line**.

3 Pick the Best of the Best
With more than **321,000 Floridians working in manufacturing**, you can find highly qualified talent to grow your business here. In addition, Florida's talented workforce has the nation's **4th lowest unionization rate for private sector manufacturing** and some of the highest ranked workforce training programs.

4 Connect to the World
Florida's manufacturing industry is highly integrated with the global economy. Florida-origin exports to the world were \$58.6 billion in 2014. **Find the infrastructure and trade expertise you need to get your products across the globe**.

5 Huge Market & Huge Opportunities
Florida is not only a global economic hub, but a big and growing market of its own. With 19+ million residents and 97+ million visitors each year, the state offers attractive opportunities for manufacturing companies of all sizes.



Areas of Excellence in Florida: advanced manufacturing, including electronic components, aerospace and defense products, metal fabrication, and medical equipment.

Select Companies in Florida: Actavis Inc., Danfoss Turbocor, Embraer, Gerdau Ameristeel, Harris, HEICO, Jabil, Johnson & Johnson Vision Care, Lockheed Martin, Mitsubishi Power Systems, Motorola, Siemens Power Systems, Sun Hydraulics

Employment in Florida's Largest Manufacturing Segments

Manufacturing Sector	Employment
Computer and Electronic Products	40,947
Transportation Equipment	36,558
Fabricated Metal Products	32,742
Food	29,538
Medical Equipment & Miscellaneous	29,020
Machinery	23,967
Chemicals	18,549
Printing and Related Support Activities	16,992
Nonmetallic Mineral Products	17,278
Plastics and Rubber Products	11,828

Florida Fast Facts

#2 infrastructure in the U.S. ¹

2nd best state for business ²

4th lowest unionization rate for private sector manufacturing among U.S. states ³

Top 3 state for workforce ⁴

#5 state for high-tech employment in the U.S. ⁵

¹ U.S. Chamber of Commerce Foundation ² Chief Executive Magazine ³ Unionstats.com ⁴ CNBC ⁵ TechAmerica

Florida's Manufacturing Cluster (select companies highlighted)



Comparative Costs for Manufacturing Companies in Florida vs. Other Markets

	FLORIDA	ALABAMA	GEORGIA	ILLINOIS	NORTH CAROLINA	SOUTH CAROLINA	TEXAS
Personal Income Tax Rate (Highest Rate)	None	5.00%	6.00%	5.00%	5.80%	7.00%	None
Corporate Income Tax or Gross Receipts Tax Rate * (Highest Rate)	5.50%	6.50%	6.00%	9.50%	6.00%	5.00%	*1%
State Business Tax Climate Ranking	5	21	32	31	44	37	11
Private Sector Manufacturing Union Membership	3.40%	12.00%	3.50%	10.70%	2.50%	3.50%	5.60%
Manufacturing Average Wage	\$54,086	\$50,962	\$53,980	\$54,555	\$53,268	\$68,868	\$70,580



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Why Florida is the perfect climate for business:

"We are very excited to be able to open our advanced composite manufacturing center in Okeechobee, Florida. The assistance from Okeechobee County leadership along with the community's supporting infrastructure also played a critical role in our purchase of the property."

Joe Charles, President
Charles Composites

"We buy over a billion dollars in materials across the country and those decisions are based here in Florida and give access to manufacturers, suppliers and service providers for all of our companies in one location. Every job creates four more in our communities and our surrounding communities and we are proud to be such an important part of the economic engine within Orlando and Central Florida."

Peter Guile, President
Allied Specialty Vehicles

"After a year of searching in a number of different locations around the United States, the proximity to Port Manatee and the support that we got from the state and local economic development corporations, and from the Manatee County Board of Commissioners, really made us feel like this is the place we wanted to be."

John McGlade, Chairman, President and CEO
Air Products

"Krausz Industries is proud to call Florida our North American home to serve customers with superior products and excellent service. We found Ocala to be an ideal location with convenient access to transportation across the continent and to shipping channels along the east coast. The highly skilled workforce in the area, with the skills we need, is also a huge advantage."

Danny Krausz, President
Krausz Industries

Ready?

Enterprise Florida
stands ready to
assist in every
aspect of your next
project. Please
don't hesitate to
contact us.

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Circles represent approximate flight times
from Florida in one-hour increments.



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Enterprise Florida, the lead economic development organization for the state of Florida, assists companies confidentially with their expansion and trade plans.